



Letter from Founder and President, Jimmy Wilson

January 22, 2018

Dear Friends,

Two days after Christmas, my phone buzzed unexpectedly at 3:30 a.m. I hoped it was a wrong number. No such luck. There was a fire at Bay Wood. Dozens of first responders were working to extinguish a blaze in an area where wooden pallets are treated with heat.

We were blessed. No one was injured. While several pieces of equipment sustained damage, our crews never missed a beat. Our company also never missed a day making wooden pallets and custom crates for customers.

As I write this in mid-January, we are working with another plant to heat-treat some of our pallets so there is no interruption of deliveries. We also purchased a larger-capacity kiln before the New Year. Plans call for our new unit to be up and running by March 2018.



My nature is to take something like this and turn it into a positive. While an inspector hasn't determined an exact cause of the fire, we asked him to share best practices that can be added to our safety protocols already in place. He was glad to do so. Now, we are updating the processes on how wood is treated to further ensure the safety of our team and the most efficient use of resources.

As a proud member of the National Wooden Pallet and Container Association's (NWPCA) Board of Directors, I want to encourage everyone to get a complimentary copy of the group's updated Fire Code Compliance Manual. More information about this guide is available at NWPCA'S website: <https://www.palletcentral.com/page/ComplianceManual>.

Reducing your individual fire risks with sound operating practices is vital for everyone. Our Bay Wood Products team strives to do all we can to help others reduce their risks related to fires. I welcome the opportunity to share this key information with you. Feel free to contact me for more information about how we are updating our processes in this regard.

It remains a pleasure to serve you, our customers.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jimmy Wilson', with a long horizontal flourish extending to the right.

Jimmy Wilson
Founder & President